

RACQUEL ODEN
*HSBC US Head of International Wealth,
Asset Management & Global Private Banking, US*



Racquel is HSBC US Head of International Wealth, Asset Management & Global Private Banking, US, leading the bank's wealth management, global private banking, premier banking, and asset management in the US.

Racquel joined HSBC from JPMorgan Chase where she was Managing Director and Head of Network Expansion overseeing the Consumer Bank's growth strategy and branch network in 25 states. She previously led the Consumer Bank's National Sales team servicing 20 million customers in 48 states and driving sales across the firm. Prior to that, Racquel was the Northeast Division Director leading the branch teams for the Consumer Banking and Wealth Management businesses in the Northeast Division, serving 4.9 million customers in the New York tri-state area with more than 10,000 associates and advisors managing more than \$300 billion in deposits and investments.

Racquel was an executive member at Merrill Lynch, where she spent eight years as Managing Director in several leadership roles. Her most recent role was Market Executive of the flagship New York Fifth Avenue Market, the firm's largest market with more than 250 advisors serving high-net-worth individuals and institutions with over \$35 billion in assets under management. Prior to that, she was Head of Advisor Strategy and Development, responsible for coaching the firm's 14,000 advisors and

leading initiatives designed to recruit and train the next generation, and before that, Head of Global Product Strategy & Business Development where she oversaw the team's new product business development supporting all channels within Global Wealth & Investment Management.

Before Merrill Lynch, Racquel spent more than 10 years at UBS in various senior capacities including Managing Director Head of Global Product Internal Sales, Managing Director of Client Experience for Banking, and Head of Merger & Acquisition Integration. Additionally, she served as the Senior Vice President of Client Services and earlier as Chief of Staff for the President of UBS. She took her first Wall Street job as an associate in equity trading at Morgan Stanley in 1997.

Racquel is Chair of the Board Directors for the Thurgood Marshall College Fund, Also serves on the Board of Directors for the Apollo Theater, New York City's Prep for Prep, & The New York City Police Foundation.

She holds a B.A. in Political Science from James Madison University and an M.B.A. from Hampton University. Racquel lives in Long Island, NY with her husband and daughter.

